

## Stacy Marquardt

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**From:** Alan Greene <agreene@safebuilt.com>  
**Sent:** Wednesday, November 8, 2023 10:13 AM  
**To:** Stacy Marquardt; Michele McPherson  
**Cc:** Scott Qualle; Ty Turnquist; Tonia Sikorski  
**Subject:** MNSPECT Proposal

Stacy and Michelle

Thank you for taking time out of your busy day to meet with Scott and me. We are delighted that the City has decided to reevaluate MNSPECT'S proposal for inspection services. As discussed MNSPECT has agreed to all outlined in the proposal with the following change. If the City will execute a 5-year contract MNSPECT will reduce our initial fees from 75% to 60% for the first year and a 3% increase each of the following years (2025 =63%, 2026= 66%, 2027 =69%, 2028 = 72% and 2029 = 75%).

We appreciate your consideration and look forward to working with the staff in Princeton in the future.

Thanks  
Al

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